



Information About Computer Purchase Requests

September 16, 2015

Dear UMass Medical School Purchaser,

In April 2015, the 5 campuses of the University of Massachusetts negotiated an exclusive purchasing contract with Dell. This contract has provided UMass with extremely favorable pricing. In addition, further pricing discounts were applied to the most common system configurations. For the Medical School, we have identified 2 common desktop and 4 common laptop configurations that allow for significant customization options to meet the needs of most purchasers.

Our partner, Whalley Computer Associates, offers us these configurations at no additional cost. They also maintain an inventory making them immediately available to you upon ordering.

Can I order a different Dell system? Yes. Delivery dates may be delayed to allow for Dell to build the computer and Whalley Computer Associates will provide them to you at no additional cost.

Can I order a non-Dell system? Yes. Because of our exclusive contract with Dell, we will first try to match your request with a Dell product. If no options exist, Whalley Computer Associates can provide a quote for an alternate system in most cases. Depending on your purchase, you may be invited to discuss your plans with a member of the IT Department to ensure that support for the device will meet your expectations.

Thank you for taking the time to learn more about how UMass Medical School IT is providing you with options and favorable pricing for your computer purchases. If there is any way for us to make this process easier, or if you would like to send feedback on your experience, please feel free to contact me directly.

Regards,

Joe Bowen | Director of Productivity Services

Information Technology

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